Attn: Ettienne Froneman, Wayfairer Travel Ltd Email: ettienne@wayfairertravel.com Client Reference: 166801960137

#### GENUINE SAFARIS | GENUINE DIFFERENCE

#### Quotation

| Consultant   | Lydia Johnphas                   | Request R                          | eferen | ce       |           | 288808    |
|--|----------------------------------|------------------------------------|--------|----------|-----------|-----------|
| Client Name  | Marius Railean x 1 _ Dec<br>2026 | Quote Reference                    |        | 288808-  | 521574-5  |           |
| Status   | Quote                            | Date of Qu                         | lote   |          | 20        | 25/04/18  |
| Service  |                                  | Status                             | Qty    | Currency | Rate      | Total     |
| Day 1 Friday 04 December 2026  | 5                                |                                    |        |          |           |           |
| <b>Asilia Kenya Ltd (KE Safari Ops)</b> - Private Toyota Alphard (or similar) transfer for 1 traveller from Jomo Kenyatta International Airport (Nairobi - NBO) to Tamarind Tree Hotel   |                                  | Planning                           |        | USD      |           | \$ 81.00  |
| Unit rate - 1 client   |                                  |                                    | 1      |          | \$ 81.00  |           |
| Hemingways Nairobi Hotel 04 -  | 05 December 2026                 |                                    |        |          |           |           |
| Executive Room - Bed & Breakfas  | t (1 night)                      | <b>Provisional</b><br>Exp:02/05/26 |        | USD      |           | \$ 599.50 |
| 04 December 2026   |                                  |                                    |        |          |           |           |
| Single rate - 1 adult  |                                  |                                    | 1      |          | \$ 599.50 |           |
| <b>Includes:</b> breakfast, bottled mineral water in room, Government taxes, fruits and flowers in room, complimentary use of gym, sauna, steam and outdoor pool, Wi-Fi.<br><b>Excludes:</b> lunch and dinner, beverages, transfers, activities, fees and charges, extras. |                                  |                                    |        |          |           |           |
| Day 2 Saturday 05 December 20  | 026                              |                                    |        |          |           |           |
| <b>Asilia Kenya Ltd (KE Safari Ops)</b> - Private Toyota Alphard (or similar) transfer for 1 traveller from Tamarind Tree Hotel to Wilson Airport (WIL)  |                                  | Planning                           |        | USD      |           | \$ 81.00  |
| Unit rate - 1 client   |                                  |                                    | 1      |          | \$ 81.00  |           |
| <b>Safarilink</b> - 1 traveller flies from V<br>Airstrip (shared light aircraft)<br>10:20 - 11:20  | Wilson Airport (WIL) to Kamok    | Planning                           |        | USD      |           | \$ 407.55 |
| Single rate - 1 adult  |                                  |                                    | 1      |          | \$ 407.55 |           |
| Additional Info: book 2 seat<br>Taxes (Per Person)   | for extra luggage                |                                    | 1      | USD      |           | \$ 15.00  |

| Service  | Status                             | Qty    | Currency   | Rate      | Total                  |
|--|------------------------------------|--------|------------|-----------|------------------------|
| Ol Pejeta Bush Camp 05 - 12 December 2026  |                                    |        |            |           |                        |
| Standard Tent (7 nights)   | <b>Provisional</b><br>Exp:21/04/25 |        | USD        |           | \$ 2,853.00            |
| <ul> <li>Includes: Full board accommodation, all house drinks (except champagne), scheduled day &amp; night game drives, sundowners, bush breakfasts, transfers to/from Kamok airstrip (preferred) and Nanyuki airstrip, limited laundry service</li> <li>Excludes: Conservancy fees, concession fees, Asilia conservation charge and other fees specified in the park fees tab, private visit to the Northern white rhinos, lion tracking and other conservancy activities, all transfers other than stated, flying doctors/medical evacuation insurance, flights &amp; airport taxes, gratuities, items of personal nature, additional lunch (picnic or in house) \$25.</li> </ul> |                                    |        |            |           |                        |
| Asilia Conservation Charge (Per Person, Per Night)   |                                    | 7      | USD        |           | \$ 70.00               |
| Ol Pejeta Concession Fee - Adult Rate (Per Person, Per Night)  |                                    | 7      | USD        |           | \$ 544.04              |
| Ol Pejeta Conservancy Fee - Adult Rate (Per Person, Per Night)<br>Private Vehicle with Driver/Guide (Per Party, Per Day)   |                                    | 7<br>1 | USD<br>USD |           | \$ 770.00<br>\$ 451.00 |
| Day 3 Sunday 06 December 2026  |                                    |        |            |           |                        |
| Meet the Northern White Rhinos - Adult Rate (Per Person)   |                                    | 1      | USD        |           | \$ 77.00               |
| Private Vehicle with Driver/Guide (Per Party, Per Day)   |                                    | 1      | USD        |           | \$ 451.00              |
| Overnight: Ol Pejeta Bush Camp - Standard Tent   |                                    |        |            |           |                        |
| Day 4 Monday 07 December 2026  |                                    |        |            |           |                        |
| Overnight: Ol Pejeta Bush Camp - Standard Tent   |                                    |        |            |           |                        |
| Day 5 Tuesday 08 December 2026   |                                    |        |            |           |                        |
| Overnight: Ol Pejeta Bush Camp - Standard Tent   |                                    |        |            |           |                        |
| Day 6 Wednesday 09 December 2026   |                                    |        |            |           |                        |
| Overnight: Ol Pejeta Bush Camp - Standard Tent   |                                    |        |            |           |                        |
| Day 7 Thursday 10 December 2026  |                                    |        |            |           |                        |
| Overnight: Ol Pejeta Bush Camp - Standard Tent   |                                    |        |            |           |                        |
| Day 8 Friday 11 December 2026  |                                    |        |            |           |                        |
| Overnight: Ol Pejeta Bush Camp - Standard Tent   |                                    |        |            |           |                        |
| Day 9 Saturday 12 December 2026  |                                    |        |            |           |                        |
| <b>Safarilink</b> - 1 traveller flies from Kamok Airstrip to Ol Kiombo Airstrip (shared light aircraft)<br>09:10 - 11:00   | Planning                           |        | USD        |           | \$ 905.81              |
| Single rate - 1 adult  |                                    | 1      |            | \$ 905.81 |                        |
| Additional Info: book 2 seat for extra luggage<br>Taxes (Per Person)   |                                    | 1      | USD        |           | \$ 15.00               |
| Rekero Camp 12 - 19 December 2026  |                                    |        |            |           |                        |
| Standard Tent (7 nights)   | <b>Provisional</b><br>Exp:21/04/25 |        | USD        |           | \$ 3,556.00            |

| Service  | Status   | Qty | Currency | Rate      | Total       |
|--|----------|-----|----------|-----------|-------------|
| <ul> <li>Includes: Full board accommodation, all house drinks (except champagne), game drives, transfers to/from Ol Kiombo airstrip and to/from Rekero Camp, limited laundry service.</li> <li>Excludes: Park fees, Asilia conservation charge and other fees specified in the park fees tab, balloon safaris, transfers other than to/from nearest airstrip, flying doctors/medical evacuation insurance, flights &amp; airport taxes, gratuities, items of personal</li> </ul> |          |     |          |           |             |
| nature, additional lunch (picnic or in house) \$25.<br>Asilia Conservation Charge (Per Person, Per Night)  |          | 7   | USD      |           | \$ 70.00    |
| Maasai Mara National Reserve Fee - Adult Rate (Per Person, Per<br>Night)   |          | 7   | USD      |           | \$ 1,400.00 |
| Narok County Levy - Adults (Per Person, Per Night)   |          | 7   | USD      |           | \$ 280.00   |
| Private Vehicle with Driver/Guide (Per Party, Per Day)   |          | 1   | USD      |           | \$ 451.00   |
| Day 10 Sunday 13 December 2026   |          |     |          |           |             |
| Private Vehicle with Driver/Guide (Per Party, Per Day)   |          | 1   | USD      |           | \$ 451.00   |
| Overnight: Rekero Camp - Standard Tent   |          |     |          |           |             |
| Day 11 Monday 14 December 2026   |          |     |          |           |             |
| Hot Air Safaris (Hot Air Safaris)  | Planning |     | USD      |           | \$ 523.05   |
| Single rate - 1 adult  |          | 1   |          | \$ 523.05 |             |
| Includes: breakfast, landing fee.  |          |     |          |           |             |
| Overnight: Rekero Camp - Standard Tent   |          |     |          |           |             |
| Day 12 Tuesday 15 December 2026  |          |     |          |           |             |
| Overnight: Rekero Camp - Standard Tent   |          |     |          |           |             |
| Day 13 Wednesday 16 December 2026  |          |     |          |           |             |
| Overnight: Rekero Camp - Standard Tent   |          |     |          |           |             |
| Day 14 Thursday 17 December 2026   |          |     |          |           |             |
| Overnight: Rekero Camp - Standard Tent   |          |     |          |           |             |
| Day 15 Friday 18 December 2026   |          |     |          |           |             |
| Overnight: Rekero Camp - Standard Tent   |          |     |          |           |             |
| Day 16 Saturday 19 December 2026   |          |     |          |           |             |
| <b>Safarilink</b> - 1 traveller flies from Ol Kiombo Airstrip to Wilson Airport (WIL) (shared light aircraft)  | Planning |     | USD      |           | \$ 518.32   |
| Single rate - 1 adult  |          | 1   |          | \$ 518.32 |             |
| <b>Additional Info:</b> book 2 seat for extra luggage<br>Taxes (Per Person)  |          | 1   | USD      |           | \$ 15.00    |
| Asilia Kenya Ltd (KE Safari Ops) - Private Toyota Alphard (or  | Planning |     | USD      |           | \$ 81.00    |
| similar) transfer for 1 traveller from Wilson Airport (WIL) to Jomo<br>Kenyatta International Airport (Nairobi - NBO)<br>11:00 - 12:20   |          |     |          |           | <i>\</i>    |
| Unit rate - 1 client   |          | 1   |          | \$ 81.00  |             |
| Additional   |          |     |          |           |             |
| Emergency Support Cover - \$35 pp (Compulsory)   |          |     | USD      |           | \$ 35.00    |
|  |          |     |          |           |             |

| Service | Status | Qty | Currency | Rate | Total     |
|---------|--------|-----|----------|------|-----------|
|         |        | то  | FAL USD  | \$ 3 | 14,701.27 |
|         |        |     |          |      |           |

# **Positive Impact Contribution**

This quote includes fees related to conservation and positive impact (incl. conservation fees, park fees, camping fees, tourism development levies, community levies, foundation fees, etc) of:

#### USD 3,134

### Per service breakdown

| Service                     | Currency | Price       |
|-----------------------------|----------|-------------|
| Accommodation - Asilia      | USD      | \$ 6,409.00 |
| Accommodation - Third party | USD      | \$ 599.50   |
| Fees & Sundries             | USD      | \$ 5,060.04 |
| Flights                     | USD      | \$ 1,831.68 |
| Transfers                   | USD      | \$ 243.00   |
| Activities                  | USD      | \$ 523.05   |
| Insurance                   | USD      | \$ 35.00    |

#### Per person breakdown

#### **USD Allocations**

| Person               | Total        |
|----------------------|--------------|
| Per person adult x 1 | \$ 14,701.27 |

## **Positive Impact**

Fees included in this quote relate to the following categories:



AREA PROTECTION & CONSERVATION

Funds that are collected directly on behalf of the organisations responsible for protecting wildlife, landscapes and related infrastructure to support their protection, for example National Park Fees and Camping Fees.

COMMUNITY FEES

Funds collected on behalf of people and communities to provide social infrastructure (schools, clinics, etc) and revenue sources for community land owners. Conservancy Fees and Bed Night Levies are both good examples of this type of financial support.

SUPPLIER SPECIFIC FOUNDATIONS AND INITIATIVES Funds collected by the supplier(s) in this itinerary for their foundations dedicated for specific initiatives (these funds could be supporting an education initiative, training programs, conservation project, etc). Asilia Africa for example collects an amount per person, per night on behalf of its Impact Foundation.

## **Deposit & Cancellation Terms**

Refer to Asilia Africa's Booking Conditions for details on confirmations, deposit and payment terms, cancellation policies, and more. By sending a booking request, you confirm that you have read and agree to be bound by these booking conditions.